RESEARCH. POSSIBILITY.

Give more of your research a route to industry

AI partner discovery for your research portfolio

Identify relevant companies. Understand the connection.
Prepare a substantive collaboration discussion.



EXPLORE BEYOND THE FAMILIAR

Jackson Lam Founder & CEO

The right partners make more possible



JUNE 2024

Manufacturing

FlexEnable + Giantplus + DKE

Ledger Stax shipments began

FlexEnable release; photo: Ledger



JULY 2024

Delivery at scale

Oxford + Serum Institute + Novavax

Malaria-vaccine rollout began

Oxford rollout; product image: WHO prequalification

QUANTUM CONNECTIVITY

DECEMBER 2025

Technical validation

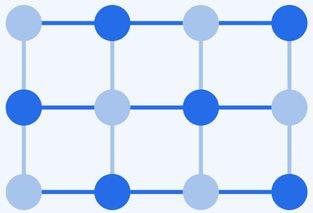
Ohio State + Amphenol Ardent

Licence after joint evaluation

Ohio State announcement; industrialization underway

One capability can open several industry paths

Each path needs a different kind of partner.



RESEARCH CAPABILITY

An advanced material

Component integration

System and device companies

Manufacturing process

Production specialists

Testing and evaluation

Application and validation partners

Specialist supply

Materials and distribution partners

Investigate the possibilities systematically.

Illustrative application pathways

See why a company could matter to your research

Every recommendation has an explanation your team can examine.



01

Research capability

What the research demonstrates

02

Possible application

Where the capability could be useful

03

Partner type

What another organization could add

04

Company evidence

Why this particular company is relevant

05

Collaboration starting point

What both sides could explore together

Source-backed findings. Visible assumptions. Relevant people to approach.

Give your team a specific reason to engage

PUBLIC CASE: OHIO STATE + AMPHENOL ARDENT



University contribution

Superconducting connection technology for demanding quantum systems.

Company contribution

Precision interconnect expertise and an industrial manufacturing pathway.

THE SHARED WORK

Evaluate together → Industrialize

A year-long evaluation preceded the commercial licence reported in December 2025.

The connection combines a research capability with a company able to develop its application.

Ohio State, 10 December 2025. Historical case, not a discoveri result. Photo: Ohio State.

Start with the research your teams already have

Upload. Review. Discover. Examine the opportunity.



01 Add research

Paper, brief, deck and links

02 Review the assessment

Capabilities, evidence and gaps

03 Explore companies

Rationale, sources and contacts

Illustrative product views. Researchers review inputs and explicitly start AI processing.

See where each project stands

Find research. Track discovery. Focus your team's attention.

RESEARCH PORTFOLIO



Your university

Research topics

Researchers

Discovery stages

Project	Research area	Latest milestone
Flexible electronics	Advanced materials	Companies found
Malaria vaccine platform	Life sciences	Contacts found
Superconducting connections	Quantum technology	Research reviewed

Choose the projects ready for a closer look.

Illustrative portfolio using public case-study topics. Stage labels demonstrate the interface, not actual discovery records.

A shared effort. Clear responsibilities.

TTO staff coordinate the portfolio. Research teams develop each opportunity.

Technology transfer office

Set priorities and coordinate engagement

- Select projects and research areas
- Allocate discovery capacity
- Review opportunities across the portfolio

One shared project record

Research → assessment → partner archetypes → companies → contacts

Research team

Add depth and shape the collaboration

- Add papers, decks and limitations
- Review applications and company fit
- Refine a substantive collaboration pitch

Separate accounts. Project access matched to each person's role.

Proposed institutional workflow: shared accounts and role-based project collaboration are rollout scope.

Run a cohort, with control at every step

Keep the discovery engine consistent. Manage scope and progress across projects.



01

Choose the cohort

By research area or priority

02

Check the inputs

Ask researchers for missing depth

03

Approve the scope

Set capacity and spending limits

04

Run project jobs

Track each project independently

05

Review opportunities

Researcher and TTO judgment

Project A	Ready for review
Project B	Research input needed
Project C	In progress

Scale the work, while retaining project-level evidence and control.

Proposed institutional batch orchestration. Example statuses are illustrative. No automatic outreach.

Portfolio discovery to industry conversations

Stanford example: 1,946 public licensing listings. Illustrative full-portfolio scenario.



OUTREACH ASSUMPTION

50% of contact placements

become unique, reachable recipients approved for outreach.

TARGET CONVERSATION RATE

5-10% of outreach recipients

respond positively and continue the exchange. This is not an all-reply rate.

CONVERSATION SCENARIOS

5%	10%
~876	~1,751

Capacity assumes 3 archetypes per listing, up to 3 companies per archetype and 2 contacts per company, with all slots filled. Companies and contacts can repeat. The 50% usable-recipient factor and ambitious 5-10% conversion target are planning assumptions, not measured discoveri results or a forecast.

Automated outreach is proposed rollout scope; no sending is enabled. Conversations do not imply meetings, licences or revenue.

Stanford Techfinder · listings checked 2 November 2026 · no affiliation implied

Bring discoveri to your university

A university program organized around your research priorities.



START WITH PRIORITY AREAS

Portfolio preparation

Organize the research selected for discovery.

Researcher onboarding

Help participating teams prepare and begin.

Agreed discovery capacity

Define project scope and included AI usage.

Training and support

Support researchers and coordinating staff.

Proposed institutional package. Service scope, usage allocation and commercial terms agreed before launch.

A clear route to university adoption

Start with a defined cohort. Expand participation across departments.



01

Prepare

Agree scope, responsibilities, materials and service terms.

02

Activate

Onboard research teams and begin discovery.

03

Expand

Add projects and departments with agreed capacity.

Track active projects, opportunities reviewed and industry discussions initiated.

EXPLORE WHAT YOUR RESEARCH COULD BECOME

Put discoveri to work across your portfolio

Launch a university discovery program.

- Your starting research areas
- Your institutional lead
- Your discovery capacity

Arrange your university onboarding meeting

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Photo: Danielle Brigida / USFWS. Public domain.